



Training & Professional Development Services

Learning is a journey. Sutton Enterprises Inc. provides focused training, mentoring, and coaching to develop key knowledge and skills to raise business professionals and teams to new levels of performance and effectiveness. We help you create a climate for professional growth by focusing on the learning approaches you determine will be effective.

Begin the journey

Create awareness & professional growth

- Structured Workshops for Group Learning
 - Standard curriculum based on best practices, delivered with minimal lead time.
 - Tailored curriculum that conforms to your industry or organization-specific terminology, methods, and standards.
 - Custom Curriculum Development – based on your outline and content requirements.

Walk before you run

Draw upon experts guide you as your practice new approaches

- Facilitated work sessions & co-developed work products
 - Experienced professionals lead your teams on their projects as they build skills and gain confidence in tools and techniques.
 - Independent expert reviews and consultation on your team's deliverables.
 - Expand your team only when and where you need it.

Hit your stride

Solidify skills and best practices within your organization

- On demand support and consultation to reinforce and integrate structured learning into day to day business or help tackling increasingly complex initiatives
 - One-on-one coaching of key staff
 - Ad hoc access to experts
 - Personalized development programs
 - Group and individual mentoring

Go for the gold

Validate Skills and Document Staff Credentials

- Formal workshops and support for professional certification
 - Workshops specifically focused on Certification exam content
 - Pre-assessments
 - Structured and informal study groups

Training & Professional Development Qualifications

The Sutton Enterprises Inc. team combines strong education and experience developing and delivering curriculum with our broad business backgrounds. We have worked in and with most every functional area, including:

- Marketing
- Sales
- Corporate Planning
- Finance
- Human Resources
- Information Technology (IT)
- Manufacturing
- Operations
- Product Management
- Supply Management
- New Product Development
- Project/Program Management

We understand the types of challenges each of these departments face in delivering key business objectives that are critical to success of the overall business plan. While we have a solid foundation in academic training and mentoring, we also have been in the client's shoes hiring educators and trainers. We understand the importance of delivering tangible improvement to the business. Whether for a single program or a comprehensive training plan, we will strategically position training programs to support your objectives.

Approach: Our approach to learning and professional development includes:

- Collaborative - embeds knowledge and skills through exercises and group activities.
- Incorporate discussions relating theory to real-life project situations.
- Actively engage students, draw upon students experience, work & personal life
- Adaptable – assess the learners and monitor for effectiveness; tailor content in advance and adjust to needs of different groups for higher impact and retention.

Our Team: We work with you to match our adept, experienced facilitators with your organization's needs and environment. Some facilitator qualifications are:

- 10 to 20 years practical experience each
 - Leading and designing training and learning.
 - Across diverse cross section of businesses and industries.
- Graduate level education.
- Exceptional multi-media presentation skills.
- Depth and breadth of experience:
 - Created and delivered 100+ formal presentations and training workshops.
 - Plus delivered numerous informal and business meeting presentations, ad hoc and roundtable learning sessions.
- Recognized by peers as instructional mentors and training role models.
- Value life long learning to stay on top of our professions.
- Formal training in curriculum design and active, adult learning techniques.
- Corporate & academic teaching and training experience.
- Experience developing and facilitating high impact training that ensures both knowledge and skill transfer.
- Achieved and maintain applicable professional certifications, including Business Process Improvement, New Product Development Professional (NPDP), Certified in Production and Inventory Management (CPIM), Coaching, Project Management Professional (PMP).



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